

## AMANDA PALLAIS

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### Employment

2015 – Associate Professor of Economics and Social Studies, Harvard University  
2011 –2015 Assistant Professor of Economics and Social Studies, Harvard University

### Visiting Positions

2014 Visitor, Yale Program in Applied Economics and Policy Research  
2014 Visiting Fellow, Initiative on Global Markets (IGM), Chicago Booth  
2013 –2014 Visiting Assistant Professor of Economics, Princeton University

### Affiliations

2014 – Affiliate, Abdul Latif Jameel Poverty Action Lab (J-PAL)  
2012 – Faculty Research Fellow, NBER  
2011 – Faculty Affiliate, MIT School Effectiveness and Inequality Initiative (SEII)

### Education

2006 – 2011 Massachusetts Institute of Technology, Ph.D. in Economics  
2002 – 2006 University of Virginia, B.A. with Highest Distinction, Economics and Mathematics

### Fields of Interest

Labor Economics, Economics of Education

### Research Grants

2015 NSF CAREER Award: “Using Field Experiments to Identify Barriers to Labor Market Success and Human Capital Accumulation”, \$450,850  
2015 Susan Thompson Buffett Foundation, “Randomized Evaluation of Post-Secondary Financial Aid Services” (with Joshua Angrist and David Autor), \$1,790,877  
2014 J-PAL Post Primary Education Initiative, “Improving Employment Prospects of Indian College Graduates through Standardized Testing: A Pilot Evaluation” (with David Autor), \$29,614  
2012 Lab for Economic Applications and Policy, "Referential Treatment: Why Referrals Matter" (with Emily Sands), \$10,000  
2011 Susan Thompson Buffett Foundation, “Impact Evaluation of the Susan Thompson Buffett Scholarship Program” (with Joshua Angrist and David Autor), \$1,307,468  
2010 Government of France, Large Research Grant for Experiments Involving Youth (received high-quality project citation, with William Pariente), \$376,121

## **Fellowships and Honors**

- 2015 Clark Award, Harvard University  
2014 – 2017 Furer Fellow, Harvard University  
2014 Empirical Microeconomics Jamboree, Duke University (selected participant)  
2012 Excellence in Refereeing Award, *Quarterly Journal of Economics*  
2011 Robert M. Solow Prize for excellence in research and teaching, MIT  
2006 – 2009 National Science Foundation Graduate Research Fellowship  
2006 – 2008 Presidential Fellow, MIT  
2008 – 2010 George and Obie Shultz Fund Grants  
2006 Economics Outstanding Major Award, University of Virginia  
2006 Best Economics Thesis, University of Virginia  
2005 Phi Beta Kappa (junior year)  
2002 – 2006 Jefferson Scholar, University of Virginia

## **Teaching**

- Graduate Labor Economics, Harvard University  
Undergraduate Economics of Education, Harvard University

## **Publications**

- “Evaluating Econometric Evaluations of Post-Secondary Aid” with Joshua Angrist, David Autor, and Sally Hudson *American Economic Review: Papers and Proceedings*. 2015. 105(5): 502-507.
- “Small Differences that Matter: Mistakes in Applying to College” *Journal of Labor Economics*. 2015. 33(2): 493-520.  
NBER Working Paper #19480
- “Inefficient Hiring in Entry-Level Labor Markets” *American Economic Review* 2014. 104(11): 3565-3599.  
NBER Working Paper #18917
- “Taking a Chance on College: Is the Tennessee Education Lottery Scholarship Program a Winner?” *Journal of Human Resources*. 2009. 44(1): 199-222.
- “Access to Elites” with Sarah Turner in *Economic Inequality and Higher Education, Access, Persistence, and Success*, edited by Stacy Dickert-Conlin and Ross Rubenstein. 2007: 128-156. New York: Russell Sage Foundation.
- “Opportunities for Low Income Students at Top Colleges and Universities: Policy Initiatives and the Distribution of Students,” with Sarah Turner. *National Tax Journal*. 2006. 59 (2): 357-386 (with Sarah Turner).

## **Working Papers**

- "Why the Referential Treatment?: Evidence from Field Experiments on Referrals" with Emily

Sands. (Conditionally Accepted, *Journal of Political Economy*)

“Leveling Up: Early Results from a Randomized Evaluation of Post-Secondary Aid” with Joshua Angrist, David Autor, and Sally Hudson.  
NBER Working Paper #20800.

“Discrimination as a Self-Fulfilling Prophecy: Evidence from French Grocery Stores” with Dylan Glover and William Pariente.

### **Other Articles**

"The Missing 'One-Offs': The Hidden Supply of High-Achieving, Low Income Students': Comments and Discussion." *Brookings Papers on Economic Activity*. Spring 2013. pp. 51-56.

### **Presentations**

- 2015: (including scheduled) Allied Social Science Association, London School of Economics, NBER Organizational Economics (discussant), Paris School of Economics, University of Illinois Urbana-Champaign
- 2014: Allied Social Science Association, Booth School, Brookings, Columbia University, Duke Empirical Microeconomics Jamboree, Harvard University, Institute for International Economic Studies Stockholm University, MIT, NBER Summer Institute: Economics of IT and Digitization (discussant), NBER Summer Institute: Joint Education and Labor Studies Session, University of Chicago, Yale University
- 2013 : Allied Social Science Association (discussant), Brookings Papers on Economic Activity (discussant), Harvard University, Kellogg School, NBER Labor Markets After the Great Recession (discussant), NBER Summer Institute: Labor Studies, NBER-CCER Conference on China and the World Economy, New York Federal Reserve, Princeton University, RAND Corporation, University of British Columbia, University of California--Berkeley, Wharton School
- 2012: Boston College, Future of Children Conference (discussant), Northeastern University, Rutgers University, Yale University,
- 2011: Booth School, Boston University, Columbia University, Cornell University (ILR), Harvard University, Michigan State University, Princeton University, Stanford University, University of California – Irvine, University of California – San Diego, Wharton School, University of Chicago (Economics)
- 2010: Allied Social Science Association (discussant), Association for Public Policy Analysis and Management (session chair), MIT, University of Virginia
- 2009: Allied Social Science Association, Society of Labor Economists
- 2008: NBER Higher Education Working Group
- 2006: European Science Days (poster presentation)
- 2005: Southern Economics Association

### **Referee**

*American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Economic Review, B.E. Journal of Economic Analysis & Policy, Eastern*

*Economic Journal, Econometrica, Economica, Economic Inquiry, Economics of Education Review, Education Finance & Policy, Educational Evaluation and Policy Analysis, International Journal of Industrial Organization, Journal of Human Resources, Journal of Labor Economics, Journal of Policy Analysis and Management, Journal of Public Economics, Journal of the European Economic Association, Journal of Urban Economics, Management Science, National Tax Journal, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Southern Economic Journal*

**Committees**

Harvard Athletics Committee, Harvard Economics Department Graduate Instruction Committee, Harvard Economics Department Graduate Admissions Committee, Harvard Economics Department Graduate Recruiting Committee, Harvard Economics Department Junior Hiring Committee, Harvard Social Studies Concentration Junior Hiring Committee, Harvard Social Studies Concentration Standing Committee, Lab for Economic Analysis and Policy Executive Committee, Society of Labor Economists Program Committee